



First Quarter 2018 Earnings

April 30, 2018



Preliminary Matters

Cautionary Statements Regarding Forward-Looking Information

This communication may contain or incorporate by reference statements or information that are, include or are based on forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give expectations, intentions, beliefs or forecasts of future events or otherwise for the future, and can be identified by the fact that they relate to future actions, performance or results rather than relating strictly to historical or current facts. Words such as “believe(s),” “goal(s),” “target(s),” “estimate(s),” “anticipate(s),” “forecast(s),” “project(s),” “plan(s),” “intend(s),” “expect(s),” “might,” “may,” “could” and variations of such words and other words and expressions of similar meaning are intended to identify such forward-looking statements. However, the absence of such words or other words and expressions of similar meaning does not mean that a statement is not forward-looking.

Any or all forward-looking statements may turn out to be wrong, and, accordingly, readers are cautioned not to place undue reliance on such statements. Forward-looking statements involve a number of risks and uncertainties that are difficult to predict, and are not guarantees or assurances of future performance. No assurances can be given that the results and financial condition contemplated in any forward-looking statements will be achieved or will be achieved in any particular timetable. Forward-looking statements involve a number of risks and uncertainties that are difficult to predict, and can be affected by inaccurate assumptions or by known or unknown risks and uncertainties that may be important in determining actual future results and financial condition. The general factors that could cause actual results and financial condition to differ materially from those expressed or implied include, without limitation, the following: (a) the satisfaction or waiver of the conditions precedent to the consummation of the proposed merger transaction involving Kemper Corporation (the “Company”), a wholly-owned subsidiary of the Company and Infinity Property and Casualty Corporation (“Infinity”), including, without limitation, the receipt of stockholder and regulatory approvals (including approvals, authorizations and clearance by insurance regulators necessary to complete such proposed merger transaction) on the terms desired or anticipated (and the risk that such approvals may result in the imposition of conditions that could adversely affect the combined company or the expected benefits of such proposed merger transaction); (b) unanticipated difficulties or expenditures relating to such proposed merger transaction; (c) risks relating to the value of the shares of the Company’s common stock to be issued in such proposed merger transaction; (d) disruptions of the Company’s and Infinity’s current plans, operations and relationships with third persons caused by the announcement and pendency of such proposed merger transaction, including, without limitation, the ability of the combined company to hire and retain any personnel; (e) legal proceedings that may be instituted against the Company and Infinity in connection with such proposed merger transaction; and (f) those factors listed in annual, quarterly and periodic reports filed by the Company and Infinity with the Securities and Exchange Commission (the “SEC”), whether or not related to such proposed merger transaction.

The Company assumes no, and expressly disclaims any, duty or obligation to update or correct any forward-looking statement as a result of events, changes, effects, states of facts, conditions, circumstances, occurrences or developments subsequent to the date of this communication or otherwise, except as required by law. Readers are advised, however, to consult any further disclosures the Company makes on related subjects in its filings with the SEC.

Preliminary Matters

Additional Information Regarding the Transaction and Where to Find It

This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. This communication relates to the proposed merger transaction involving the Company, a wholly-owned subsidiary of the Company and Infinity, among other things. In connection therewith, the Company filed with the SEC a Registration Statement on Form S-4 that includes a definitive joint proxy statement of the Company and Infinity and also constitutes a definitive prospectus of the Company, and each of the Company and Infinity may be filing with the SEC other documents regarding the proposed transaction. The Company and Infinity commenced mailing of the definitive joint proxy statement/prospectus to the Company's stockholders and Infinity's shareholders on April 30, 2018. BEFORE MAKING ANY VOTING OR ANY INVESTMENT DECISION, INVESTORS AND SECURITYHOLDERS OF THE COMPANY AND/OR INFINITY ARE URGED TO READ THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS REGARDING THE PROPOSED MERGER TRANSACTION AND ANY OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY CONTAIN OR WILL CONTAIN IMPORTANT INFORMATION. Investors and securityholders may obtain free copies of the definitive joint proxy statement/prospectus, any amendments or supplements thereto and other documents filed with the SEC by the Company and Infinity through the website maintained by the SEC at www.sec.gov. Copies of the documents filed with the SEC by the Company are available free of charge under the "Investors" section of the Company's website located at <http://www.kemper.com> or by contacting the Company's Investor Relations Department at 312.661.4930 or investors@kemper.com. Copies of the documents filed with the SEC by Infinity are available free of charge under the "Investor Relations" section of Infinity's website located at <http://www.infinityauto.com> or by contacting Infinity's Investor Relations Department at 205.803.8186 or investor.relations@infinityauto.com.

Participants in the Solicitation

The Company and Infinity, and their respective directors and executive officers, certain other members of their respective management and certain of their respective employees, may be considered participants in the solicitation of proxies in connection with the proposed merger transaction. Information about the directors and executive officers of the Company is set forth in the definitive joint proxy statement/prospectus, which was filed with the SEC on April 27, 2018 and serves as the Company's proxy statement for its 2018 annual meeting of stockholders, and its annual report on Form 10-K for the fiscal year ended December 31, 2017, which was filed with the SEC on February 13, 2018. Information about the directors and executive officers of Infinity is set forth in its annual report on Form 10-K for the fiscal year ended December 31, 2017, which was filed with the SEC on February 15, 2018, as amended on Form 10-K/A, filed with the SEC on April 23, 2018. Each of the foregoing can be obtained free of charge from the sources indicated above. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, is contained in the definitive joint proxy statement/prospectus and other relevant materials to be filed with the SEC.

Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures that the company believes are meaningful to investors. Non-GAAP financial measures have been reconciled to the most comparable GAAP financial measure.

All data in this presentation is as of and for the period ending March 31, 2018 unless otherwise stated.

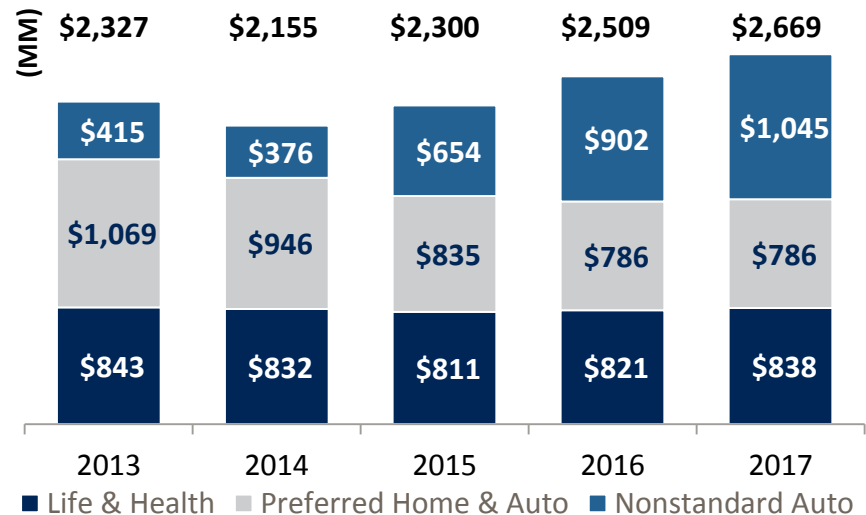
Kemper Is a Leading Multi-Line Insurer

- **Multi-line national insurance company**
 - Provide specialty auto and preferred personal insurance (auto, home & umbrella)
 - Provide basic life, accident & health products
 - Founded in 1990 and headquartered in Chicago, with subsidiaries writing policies since 1911
- **Multi-channel distribution network**
 - 2,200 career agents
 - 20,000 independent agents
- **Strong balance sheet**
 - Insurance subsidiaries rated¹ ‘Excellent’ by A.M. Best
 - ~90% of fixed maturity portfolio is investment grade
 - Strong debt-to-capital ratio at 22.3 percent
- **Successful execution by proven leadership team**
 - Delivering on savings commitments
 - Results have exceeded analysts’ expectations for last 8 quarters
 - Announced acquisition of Infinity P&C (Nasdaq: IPCC) in February 2018

Key Metrics

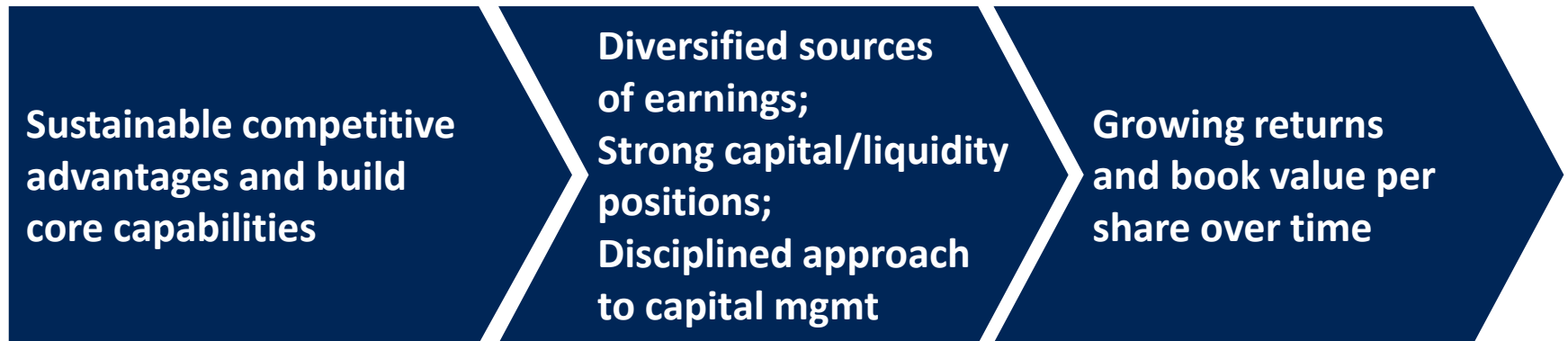
Market Cap (4/26/18)	\$3.1 Billion
Debt-to-Capital Ratio	22.3%
A.M. Best Ratings ¹	A-
Excess Capital	>\$225MM
Employees	5,550
In-force policies	~6MM

Operating Revenues: Historical Mix



¹ Alliance United is not rated

Create Long-Term Shareholder Value



Strategic focus:

Consumer-related businesses with opportunities that:

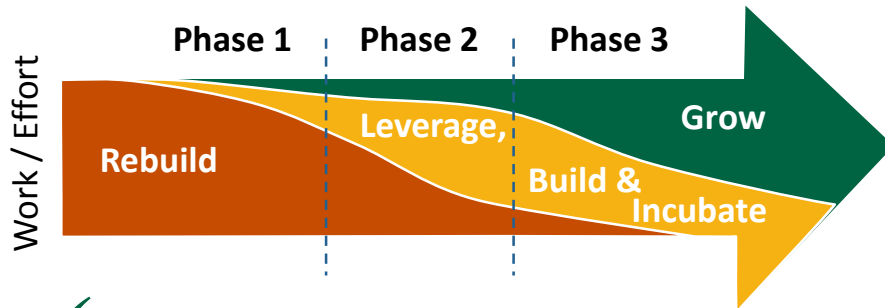
- Target niche markets
- Have limited, weak or unfocused competition
- Require unique expertise (underwriting, claim, distribution, other)

Deliver low double digit ROE¹ over time

¹ Return on Equity

Taking the Next Step on Kemper's Journey to Unlock Embedded Value

Continued Progress on Specialty Auto Strategic Plan



- ✓ Majority of Phase 1 and Phase 2 initiatives are complete or ahead of schedule
- ✓ Shifting focus towards Phase 3 as a result of improved operating performance
- ➡ Grow and enhance strategic position in key focus markets
- ➡ Scale business platform and enhance product suite
- ➡ Optimize data and analytics capabilities
- ➡ Continue to enhance operational efficiency with claims initiatives

Acquisition of Infinity Accelerates Momentum

- Combines two leading brands in specialty auto insurance
- Increases scale in specialty auto and attractive markets
 - Improves presence in core markets
 - Expands product offering and customer base
 - Deepens agency relationships in urban and Hispanic markets
 - Bolsters growth opportunities
- Better positioned to serve combined customer base
 - Specialization optimizes claims process
 - Efficient expense base enables more competitive pricing
 - Enhanced customer experience
 - Broader product offering enables cross-sell
- Enhances earnings profile and provides significant financial flexibility
 - Improved capital generation capabilities
 - Deploys capital in a strategic acquisition that will meaningfully enhance shareholder value

Combination of two leading specialty businesses improves our ability to provide valuable products at reasonable costs to the combined customer base

First Quarter 2018 Highlights

1Q18 vs 1Q17 Operating Results

- Net Income increased from a loss of \$0.3 million to a profit of \$53.8 million resulting in EPS of \$(0.01) and \$1.02, respectively
- Adj Consolidated Net Operating EPS increased from a loss of \$0.08 to a profit of \$1.10
- Earned Premiums increased \$46 million, or 8 percent; improvements are primarily from policies-in-force growth and higher average earned premium in the Nonstandard Auto business
- Nonstandard Auto increased earned premium by 23 percent and policies in force by 18 percent while improving the Underlying Combined Ratio by 4.7 percentage points
- Life & Health net operating income increased \$2 million
- Net Investment Income of \$79 million continues to provide a consistent and predictable revenue stream

Balance Sheet

- Ample liquidity at holding company — ~\$570 million of available and contingent liquidity
- Greater than \$225 million of excess capital
- Strong debt-to-capital ratio of 22.3 percent

Other

- Duane Sanders – President, Property & Casualty Division effective January 2018
- Announced proposed acquisition of Infinity P&C (Nasdaq: IPCC) in February 2018
- Robert Otis – Senior Vice President, Preferred Home and Auto effective April 2018

First Quarter 2018 Highlights – Strong Results

(Dollars in millions, except per share amounts)

	Three Months Ended		
	Mar. 31, 2018	Mar. 31, 2017	Variance
Net Income (Loss)	\$ 53.8	\$ (0.3)	\$ 54.1
Net Income (Loss) Per Share - Diluted	\$ 1.02	\$ (0.01)	\$ 1.03
Adj. Consolidated Net Operating Income (Loss) Per Share - Diluted¹	\$ 1.10	\$ (0.08)	\$ 1.18
Earned Premiums	\$ 609.8	\$ 563.4	\$ 46.4
Net Investment Income	79.2	81.6	(2.4)
Net Realized Gains (Losses) & Other Income	4.0	6.4	(2.4)
Total Revenues	\$ 693.0	\$ 651.4	\$ 41.6
Book Value Per Share	\$ 40.05	\$ 38.67	\$ 1.38
Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities¹	\$ 36.35	\$ 34.81	\$ 1.54
P&C Policies In Force (in thousands)	1,306	1,217	89
P&C Underlying Loss & LAE Ratio	71.8%	73.7%	(1.9%)
P&C Expense Ratio	22.3%	23.1%	(0.8%)

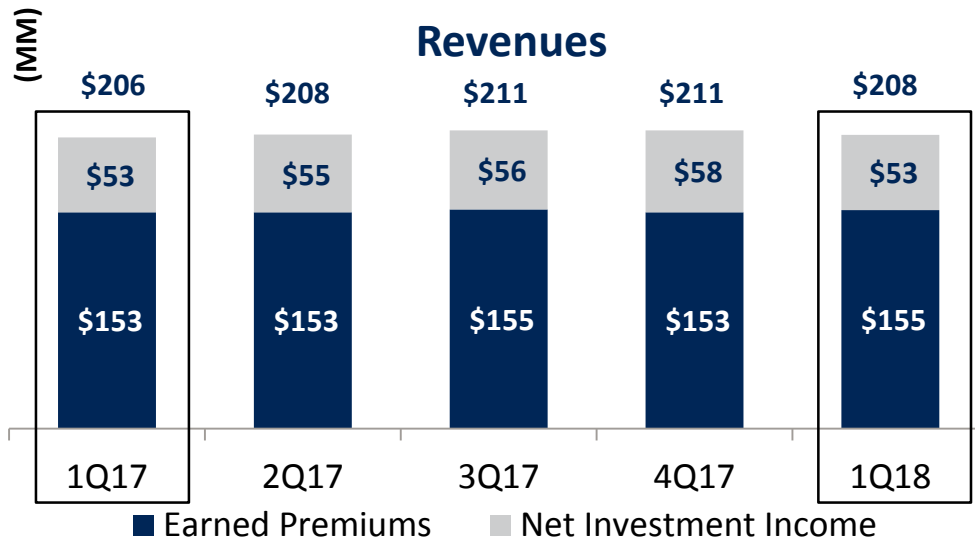
Strong 1Q18 results demonstrate continued improvement in operating trends

Improving Underlying Operating Performance

Dollars per Unrestricted Share - Diluted	Three Months Ended					Variance QoQ
	Mar. 31, 2018	Dec. 31, 2017	Sep. 30, 2017	Jun. 30, 2017	Mar. 31, 2017	
Income (Loss) from Continuing Operations	\$ 1.02	\$ 0.69	\$ 0.92	\$ 0.71	\$ (0.01)	1.03
Investment Related (Gains)/Losses ¹	0.04	0.09	0.07	0.30	0.07	(0.03)
Acquisition Related Transaction and Integration Costs	(0.12)	-	-	-	-	(0.12)
Adj. Consolidated Net Operating Income (Loss)¹	1.10	0.60	0.85	0.41	(0.08)	1.18
<i>Sources of Volatility:</i>						
Catastrophes	(0.12)	(0.64)	(0.41)	(0.44)	(0.83)	0.71
Prior-year Reserve Development	0.02	(0.01)	(0.01)	(0.10)	(0.14)	0.16
Alternative Investment Income	0.17	0.16	0.21	0.12	0.19	(0.02)
Tax Reform	-	0.14	-	-	-	-
Total from Sources of Volatility	\$ 0.07	\$ (0.35)	\$ (0.21)	\$ (0.42)	\$ (0.78)	\$ 0.85
Underlying Operating Performance²	\$ 1.03	\$ 0.95	\$ 1.06	\$ 0.83	\$ 0.70	\$ 0.33

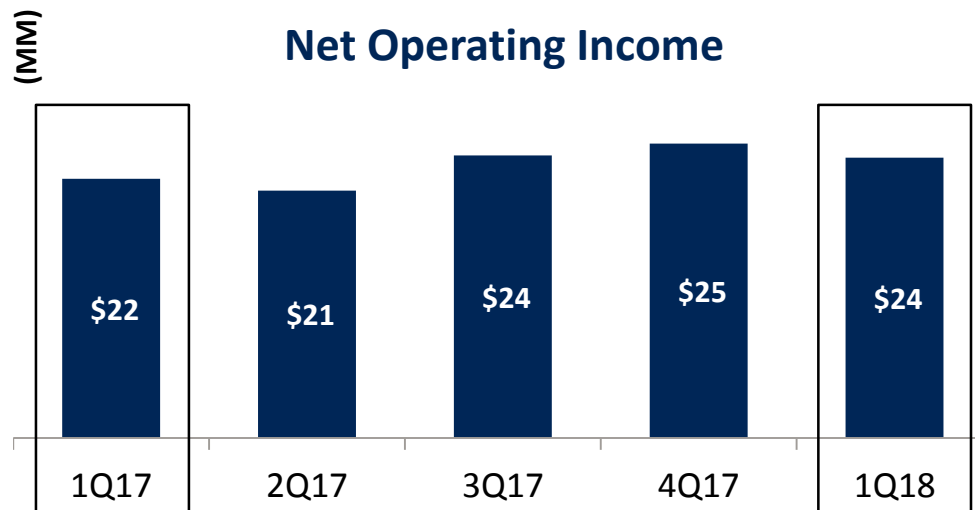
**Delivered continued strong underlying operating performance;
Up 47 percent quarter-over-quarter**

Stable and Predictable Life & Health Earnings



Revenues

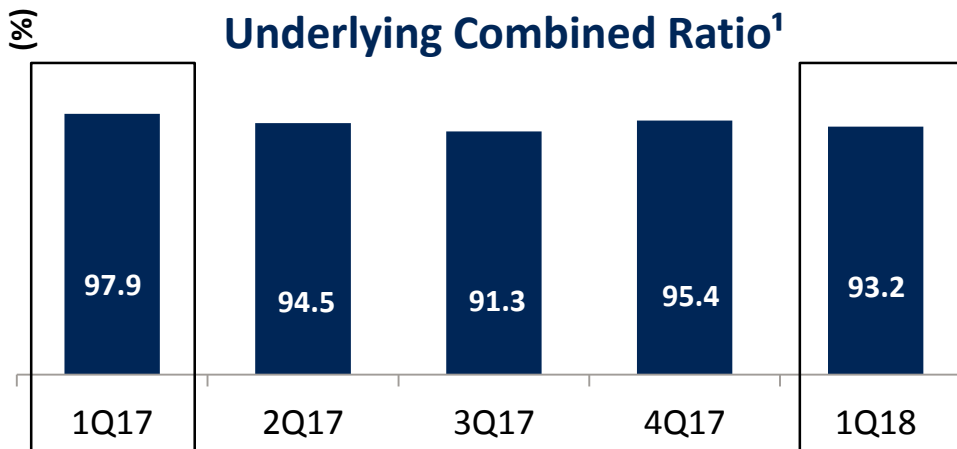
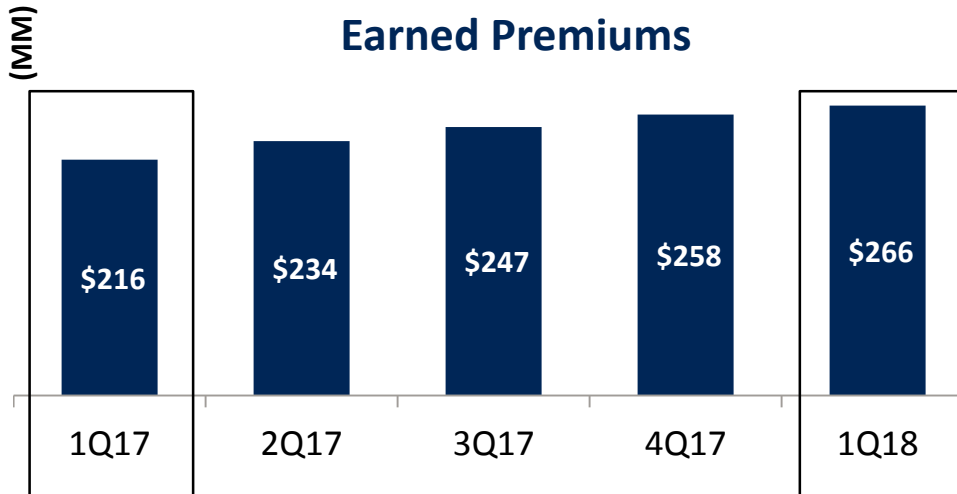
- Comparing 1Q18 to 1Q17, earned premiums grew at a modest pace, primarily due to growth in A&H premiums
- Net investment income remained relatively unchanged compared to 1Q17



Net Operating Income

- L&H continues to provide strong, predictable cash flows
- Overcame heightened mortality during active flu season

Profitably Growing Nonstandard Auto



Revenues

- Business continues to expand market share in core geographies
- Comparing 1Q18 to 1Q17, earned premiums increased \$40 million, or 23 percent, driven by higher volume and, to a lesser extent, premium rate increases

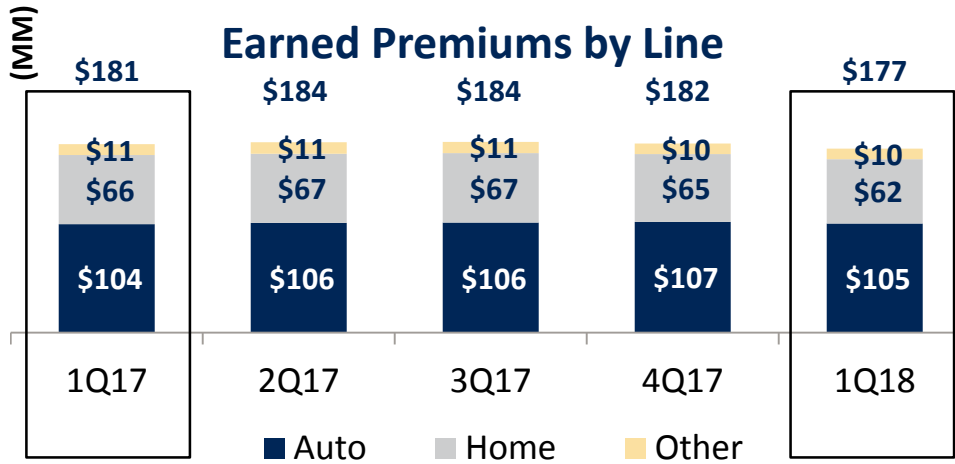
Underwriting Results

- Underlying combined ratio improved 4.7 points in 1Q18 compared to 1Q17, driven by rate, claims and underwriting actions
- On a sequential basis, underlying combined ratio also improved; consistent with typical seasonality

¹ Non-GAAP financial measure; See reconciliation in the appendix.

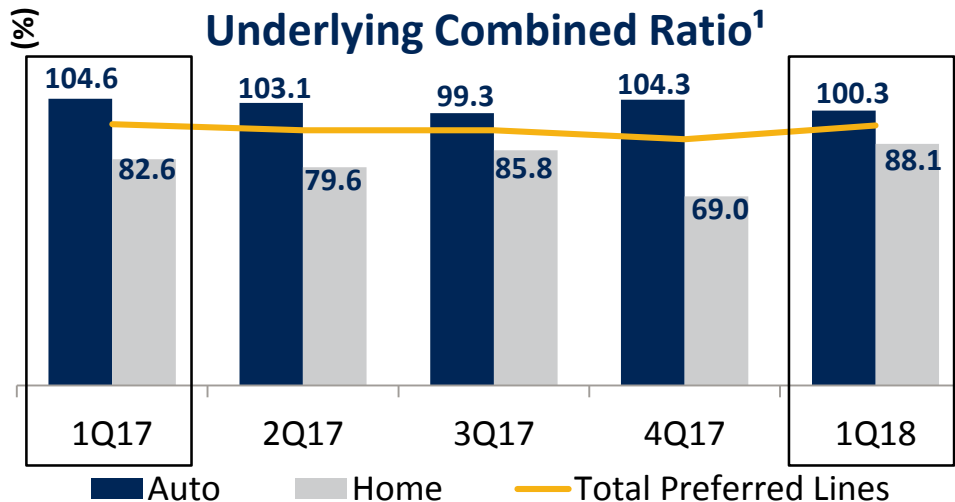
Strong Nonstandard Auto franchise continuing to demonstrate profitable growth

Preferred Lines Showing Improvement



Preferred Auto

- U/L CR improved 4.3 percentage points over 1Q17
- Preferred auto improving; still below targets
- Continued focus on profitability with claims, rate and underwriting actions



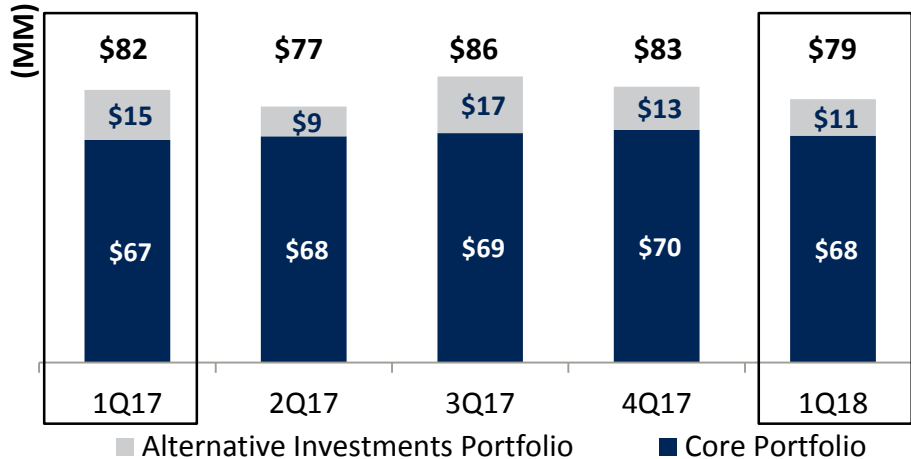
Homeowners

- U/L CR increased by 5.5 percentage points partially as a result of aggregate catastrophe treaty
- Homeowners improving; still below targets
- Continued focus on profitability with claims, rate and underwriting actions

Continuing to make progress on improving underlying profitability

Consistent Portfolio Returns: High Quality, Moderate Risk

Strong Performance Despite Low Rates

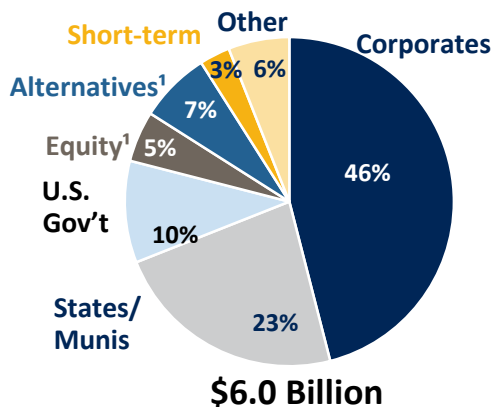


Overview

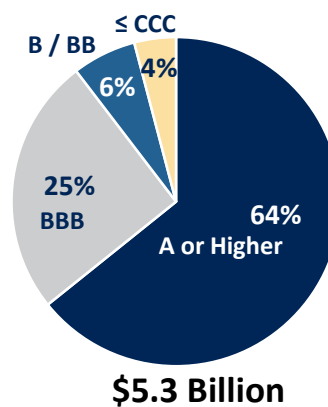
- Investment portfolio produced a pre-tax equivalent annualized book yield of 5.0 percent in 1Q18 compared to 5.4 percent in 1Q17
- Alternative investment portfolio, which is designed to provide enhanced returns over time, produced investment income of \$11 million in 1Q18
- Core portfolio continues to provide consistent and predictable cash flows. The higher investment base is being generated by growth in the Life and Specialty books and offset by lower investment rates
- More than 80 percent of the total investment portfolio remains comprised of fixed maturity and short-term securities, of which 90 percent is rated investment grade

Diversified & Highly-Rated Portfolio

Portfolio Composition



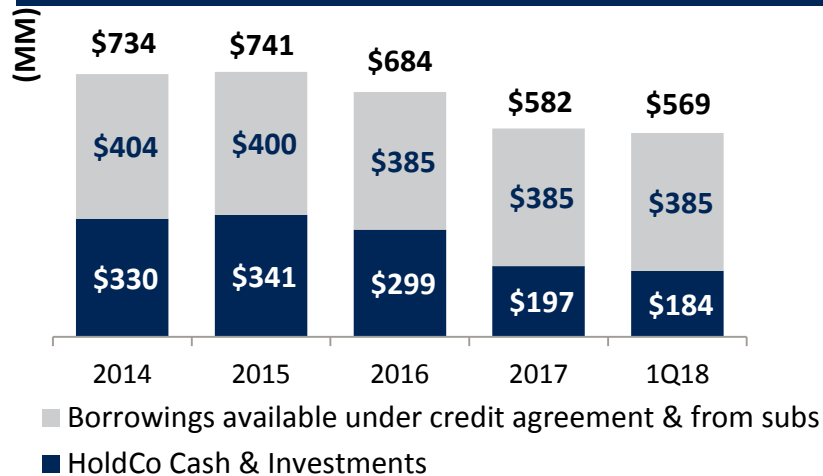
Fixed Maturity Ratings



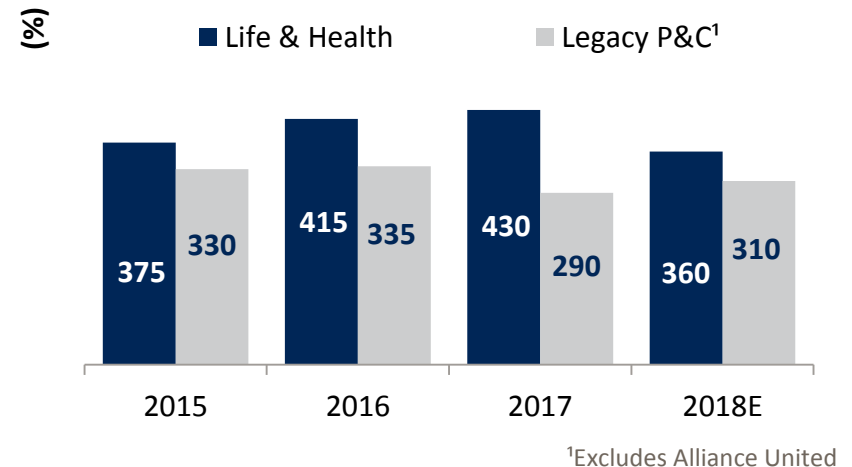
¹ Equity Securities excludes \$247 million of Other Equity Interests of LP/LLC's that have been reclassified into Alternative Investments

Strong Current Capital Position with Ample Liquidity

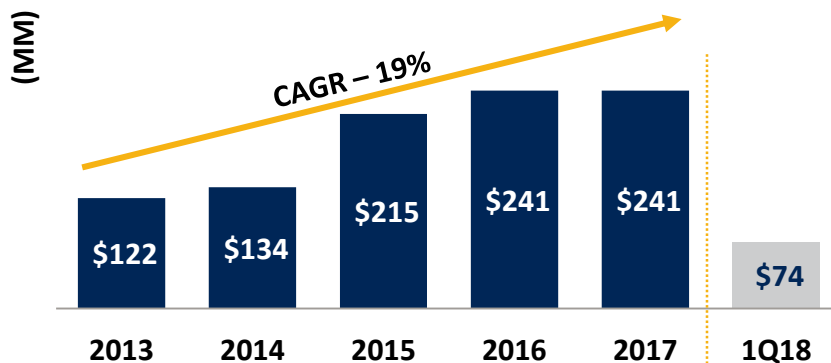
Strong Parent Company Liquidity



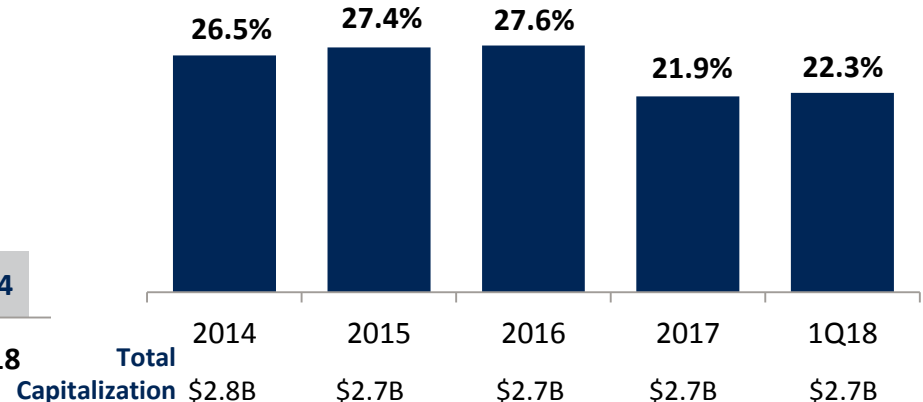
Risk-Based Capital Ratios



Cash Flow from Operating Activities



Debt-to-Capital Historically <30%



Capital position and liquidity resources provide significant financial flexibility



KEMPER

Appendix

Non-GAAP Financial Measures

Underlying Operating Performance is a non-GAAP financial measure that is computed by excluding from the Diluted Income (Loss) from Continuing Operations Per Unrestricted Share the after-tax per unrestricted share impact of 1) income (loss) from change in fair value of equity securities, 2) net realized gains on sales of investments, 3) net impairment losses recognized in earnings related to investments, 4) acquisition related transaction and integration costs, 5) loss from early extinguishment of debt, and 6) significant non-recurring or infrequent items that may not be indicative of ongoing operations. The most directly comparable GAAP financial measure is Diluted Income (Loss) from Continuing Operations Per Unrestricted Share.

Kemper believes Underlying Operating Performance provides investors with a valuable measure of its ongoing performance because it reveals underlying operational trends that otherwise might be less apparent if the items were not excluded. Underlying Operating Performance should not be considered a substitute for the Diluted Income (Loss) from Continuing Operations Per Unrestricted Share and does not reflect the overall profitability of our business.

Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities, is a ratio that uses a non-GAAP financial measure. It is calculated by dividing shareholders' equity after excluding the after-tax impact of net unrealized gains on fixed income securities by total Common Shares Issued and Outstanding. Book value per share is the most directly comparable GAAP financial measure. The Company uses the trend in book value per share, excluding the after-tax impact of net unrealized gains on fixed income securities in conjunction with book value per share to identify and analyze the change in net worth attributable to management efforts between periods. The Company believes the non-GAAP financial measure is useful to investors because it eliminates the effect of items that can fluctuate significantly from period to period and are generally driven by economic developments, primarily capital market conditions, the magnitude and timing of which are generally not influenced by management. The Company believes it enhances understanding and comparability of performance by highlighting underlying business activity and profitability drivers.

Book Value Per Share

Less: Net Unrealized Gains on Fixed Maturities Per Share

Book Value Per Share Excluding Net Unrealized Gains on Fixed Maturities

For the Periods Ended	
Mar. 31, 2018	Mar. 31, 2017
\$ 40.05	\$ 38.67
(3.70)	(3.86)
<u>\$ 36.35</u>	<u>\$ 34.81</u>

Non-GAAP Financial Measures

Adjusted Consolidated Net Operating Income (Loss) is an after-tax, non-GAAP financial measure computed by excluding from Income (Loss) from Continuing Operations the after-tax impact of 1) income (loss) from change in fair value of equity securities, 2) net realized gains on sales of investments, 3) net impairment losses recognized in earnings related to investments, 4) acquisition related transaction and integration costs, 5) loss from early extinguishment of debt and 6) significant non-recurring or infrequent items that may not be indicative of ongoing operations. Significant non-recurring items are excluded when (a) the nature of the charge or gain is such that it is reasonably unlikely to recur within two years and (b) there has been no similar charge or gain within the prior two years. The most directly comparable GAAP financial measure is Income (Loss) from Continuing Operations.

Kemper believes that Adjusted Consolidated Net Operating Income (Loss) provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Income (loss) from change in fair value of equity securities, net realized gains on sales of investments and net impairment losses recognized in earnings related to investments included in the Company's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the Company's investments, the timing of which is unrelated to the insurance underwriting process. Loss from early extinguishment of debt is driven by the Company's financing and refinancing decisions and capital needs, as well as external economic developments such as debt market conditions, the timing of which is unrelated to the insurance underwriting process. Acquisition related transaction and integration costs may vary significantly between periods and are generally driven by the timing of acquisitions and business decisions which are unrelated to the insurance underwriting process. Significant non-recurring items are excluded because, by their nature, they are not indicative of the Company's business or economic trends.

Non-GAAP Financial Measures

Diluted Adjusted Consolidated Net Operating Income (Loss) Per Unrestricted Share is a non-GAAP financial measure computed by dividing Adjusted Consolidated Net Operating Income (Loss) attributed to unrestricted shares by the weighted-average unrestricted shares and equivalent shares outstanding. The most directly comparable GAAP financial measure is Diluted Income (Loss) from Continuing Operations Per Unrestricted Share.

Kemper believes that Diluted Adjusted Consolidated Net Operating Income (Loss) Per Unrestricted Share provides investors with a valuable measure of its ongoing performance because it reveals underlying operational performance trends that otherwise might be less apparent if the items were not excluded. Income from change in fair value of equity securities, net realized gains on sales of investments and net impairment losses recognized in earnings related to investments included in Kemper's results may vary significantly between periods and are generally driven by business decisions and external economic developments such as capital market conditions that impact the values of the company's investments, the timing of which is unrelated to the insurance underwriting process.

Per Unrestricted Share	For the Three Months Ended				
	1Q18	4Q17	3Q17	2Q17	1Q17
Adj. Consolidated Net Operating Income (Loss) - Diluted Net Income (Loss) From:	\$ 1.10	\$ 0.60	\$ 0.85	\$ 0.41	\$ (0.08)
Income from Change in Fair Value of Equity Securities	0.01	-	-	-	-
Net Realized Gains on Sales of Investments	0.04	0.14	0.10	0.33	0.13
Net Impairment Losses Recognized in Earnings	(0.01)	(0.05)	(0.03)	(0.03)	(0.06)
Acquisition Related Transaction and Integration Costs	(0.12)	-	-	-	-
Income (Loss) from Continuing Operations - Diluted	<u>\$ 1.02</u>	<u>\$ 0.69</u>	<u>\$ 0.92</u>	<u>\$ 0.71</u>	<u>\$ (0.01)</u>

Non-GAAP Financial Measures

Underlying Combined Ratio is a non-GAAP financial measure that is computed by excluding the current year catastrophe and LAE ratio and the prior-year reserve development ratio (both non-catastrophe and catastrophes) from the combined ratio. The most directly comparable GAAP financial measure is the combined ratio, which is computed by adding the total incurred loss and LAE ratio, including the impact of catastrophe losses and loss and LAE reserve development from prior years, with the insurance expense ratio.

Kemper believes the underlying combined ratio is useful to investors and is used by management to reveal the trends in Kemper's property and casualty insurance businesses that may be obscured by catastrophe losses and prior-year reserve development. These catastrophe losses may cause loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on incurred losses and LAE and the combined ratio. Prior-year reserve development is caused by unexpected loss development on historical reserves. Because reserve development relates to the re-estimation of losses from earlier periods, it has no bearing on the performance of the company's insurance products in the current period. Kemper believes it is useful for investors to evaluate these components separately and in the aggregate when reviewing its underwriting performance. The underlying combined ratio should not be considered a substitute for the combined ratio and does not reflect the overall underwriting profitability of our business.

	For the Three Months Ended				
	1Q17	2Q17	3Q17	4Q17	1Q18
Total Nonstandard Personal Automobile					
Underlying Combined Ratio	97.9%	94.5%	91.3%	95.4%	93.2%
Current Year Catastrophe Loss and LAE Ratio	0.8%	1.0%	0.6%	(0.3%)	0.1%
Prior Years Non-Catastrophe Losses and LAE Ratio	(0.4%)	(0.4%)	0.9%	1.1%	0.1%
Prior Years Catastrophe Losses and LAE Ratio	0.0%	0.0%	0.0%	0.0%	(0.1%)
Combined Ratio as Reported	<u>98.3%</u>	<u>95.1%</u>	<u>92.8%</u>	<u>96.2%</u>	<u>93.3%</u>

Non-GAAP Financial Measures

Underlying Combined Ratio - Continued

	For the Three Months Ended				
	1Q17	2Q17	3Q17	4Q17	1Q18
Preferred Personal Automobile					
Underlying Combined Ratio	104.6%	103.1%	99.3%	104.3%	100.3%
Current Year Catastrophe Loss and LAE Ratio	4.5%	3.7%	2.6%	(0.1%)	0.6%
Prior Years Non-Catastrophe Losses and LAE	10.4%	6.3%	0.8%	1.2%	0.5%
Prior Years Catastrophe Losses and LAE Ratio	0.0%	(0.2%)	0.0%	0.0%	0.0%
Combined Ratio as Reported	<u>119.5%</u>	<u>112.9%</u>	<u>102.7%</u>	<u>105.4%</u>	<u>101.4%</u>
Homeowners					
Underlying Combined Ratio	82.6%	79.6%	85.8%	69.0%	88.1%
Current Year Catastrophe Loss and LAE Ratio	85.2%	40.1%	37.2%	75.6%	10.5%
Prior Years Non-Catastrophe Losses and LAE	1.1%	2.3%	1.3%	2.5%	9.1%
Prior Years Catastrophe Losses and LAE Ratio	(0.9%)	(2.7%)	(1.2%)	(0.8%)	(8.3%)
Combined Ratio as Reported	<u>168.0%</u>	<u>119.3%</u>	<u>123.1%</u>	<u>146.3%</u>	<u>99.4%</u>